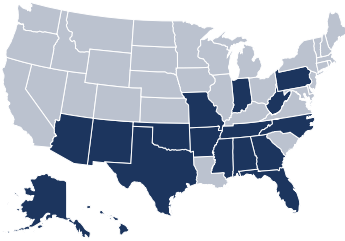


# A Healthy Financial Impact for Healthcare Providers

## A Case Study

### Challenge



A large, self-funded hospital system with 89 hospitals in 16 states faced severe budgetary pressures from dramatically increasing operating costs and falling revenues. Compounding this pressure, the hospital system saw a material increase in costly dialysis claims. As healthcare workers are more than 400 percent more likely to suffer from chronic kidney disease (CKD) than other workers, the medical cost forecast for the hospital system looked bleak.

The executive team was tasked with reducing costs without diminishing service to their patients or disrupting their employee benefit package. **The hospital system needed to contain alarming dialysis claims while minimizing employee productivity loss and absenteeism due to CKD.**

**60,000**

**COVERED LIVES**

### Solution



**impactProtect**



The health system's Finance department sought proven ways to save millions of dollars in medical spend. After looking at alternatives, they partnered with Renalogic to **protect their plan assets and members with ImpactProtect.**

Renalogic's team of experts performed an **extensive analysis of the dialysis claims, the carriers involved, and the dialysis providers.**

### Results



In one year, **ImpactProtect** significantly decreased the dialysis claims and delivered **\$1.8 MM in net savings** to this healthcare system.



**\$1.8 MM** Net Savings

**Proactive and Preventative Action Pays Off.**  
**Get Started with a Complimentary Risk Evaluation.**

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\*<https://www.ncbi.nlm.nih.gov/pmc/articles/PMC3647359/>

