



ValidationInstitute

2024 Validation Report

Review for: PeopleOne Health

Validation Achieved: Savings

Valid through: January 2025



Company Profile



Category:	Primary Care
Website:	https://peopleonehealth.com/
Public or Private:	Private
Year Established:	2018
CEO:	Jordan Taradash
Company contact:	engage@peopleonehealth.com

Description Provided by the Company:

PeopleOne Health delivers quality, convenient, and affordable primary care along with essential health services. Unlike mainstream healthcare options that often fail to offer timely and attentive care, **PeopleOne Health** places the individual's health needs at the forefront. This approach restores the provider-patient relationship and eliminates financial barriers to care, resulting in better health outcomes for members and drastic cost savings for employers.





Claim Assertion for Validation

Use of the PeopleOne near-site clinic and related resources makes a material reduction in overall costs, including the costs of PeopleOne, as demonstrated in the studied employer.





Method / Calculation / Examples

The all-in costs over a 9-month period for a group using the fee-for-service program offered by the employer were compared to the all-in costs over that same period for the subset of employees who chose the PeopleOne option.



Findings & Validation

The PeopleOne group incurred roughly 30% lower overall costs than the group electing the Fee for Service (FFS) option. (Over the course of the period, there was some migration from the FFS option into the PeopleOne program.) Once children were removed from the groups (along with their claims), the two groups were substantially similar in age and gender.

The PeopleOne program is aligned with the principles of the Rosencare model, and this result is in the range of the savings normally achieved by that model.

Therefore, while the sample size is small, a “virtual meta-analysis” of all groups using the same model would validate the model and vendors such as PeopleOne that use it.



Limitations

The group is small (<100), though as mentioned, it should be noted that Rosencare-type programs achieve similar results on a broader scale too.

The time period is less than one year.





Validation and Credibility Guarantee

PeopleOne Health near-site clinic and related resources have achieved validation for **Savings**. Validation Institute is willing to provide up to a \$25,000 guarantee as part of their Credibility Guarantee Program. To learn more, visit <https://validationinstitute.com/credibility-guarantee/>.

Savings

Can reduce health care spending per case/participant or for the plan/purchaser overall.

Outcomes

Product/solution has measurably improved an outcome (risk, hba1c, events, employee retention, etc.) of importance.

Metrics

Credible sources and valid assumptions create a reasonable estimate of a program's impact.

Contractual Integrity

Vendor is willing to put a part of their fees "at risk" as a guarantee.





CERTIFICATE OF VALIDATION

Applicant: **PeopleOne Health**
2525 9th Avenue Suite 2B
Altoona, PA 16602

Product: PeopleOne near-site clinic and related resources

Claim: Use of the PeopleOne near-site clinic and related resources makes a significant reduction in overall costs, including the costs of PeopleOne, as demonstrated in the studied employer.

Validation Achieved: **Validated for Savings**

Award Date: January 2024

Al Lewis
Founder and CEO Emeritus
Validation Institute

Vidar Jorgensen
Chief Executive Officer
Validation Institute





About Validation Institute

Validation Institute is a professional community that advocates for organizations and approaches that deliver better health value - stronger health outcomes at lower cost. We connect, train, and certify health care purchasers, and we validate and connect providers delivering superior results. Founded in 2014, the mission of the organization has consistently been to help provide transparency to buyers of health care.

Validation Review Process

Validation Institute has a team of epidemiologists and statisticians who review each program. The team focuses on three components:

- Evidence from published literature that a similar intervention had similar results.
- The reliability and credibility of the data sources.
- The rigor of the approach to calculating results.

To achieve validation, the program has to satisfy each of these components. VI's team then summarizes the review into a report which is publicly available. Details of VI's review are available with the program's permission.

