

# Don't Take Our Word for It. Take Theirs.

"In my attempts to provide our clients with unmatched service and cutting edge ideas and techniques designed to maximize quality while minimizing the cost of healthcare delivery to their employees, I am constantly reading, partaking in webinars and enrolling for training programs on the latest trend in healthcare. **The training and certification program offered by the Validation Institute is easily the most comprehensive and in-depth healthcare delivery training I have taken during my 25+ year career.** I strongly recommend the program to all Benefit Advisors that wish to increase the value of their consulting capabilities."

*Terence Gorman, Managing Director, Employee Benefits Division, World Insurance Associates LLC*

"The Certified Health Value Professionals program provides the key education on the areas where an employer can truly move the needle to improve their health care offering at a significantly lower cost. **The quality of the program is very high, and the relevancy of the education is spot on.**"

*Andrew Roberts, Principal, AMR Benefits Management, LLC*

"As a previous CPA and an HR leader, it is important that we demonstrate good business acumen in healthcare purchases. **The Certified Health Value Professional program by Validation Institute is the must-have designation for any healthcare purchasing professional working in today's constantly evolving marketplace.** It is the only certification of its kind focusing entirely on how to make the best healthcare purchase decisions to benefit both employees and employers."

*Sherri Merbach, Managing Director, C-Suite Analytics & Finnegan Institute*

"To recruit and retain top talent, employers are in a constant battle to balance cost against value to the organization. **The Certified Health Value Professional program by Validation Institute arms healthcare purchasing decision makers with the tools and knowledge to find that balance.**"

*Dick Finnegan, CEO, C-Suites Analytics*

"Selecting the right Healthcare Plan shouldn't be about flashy promises of big savings, presented at an expensive business lunch ending with some cool company tchochkes. Yet in my 25+ yrs in business I am embarrassed to say, I have always made healthcare decisions following the Health Insurance companies well designed marketing funnel. A close friend suggested I look into the CHVP program. I started with the CORA certificate program. I found the program to be both informative as it was entertaining. Linda presents practical, actionable, and most importantly SCIENTIFIC data analysis in an easily digestible and entertaining way. **I'm now feeling like I have the practical knowledge as to what to say, ask and look for in my next round of Annual Health plan reviews.**"

*Andrew Conti, Publisher Services Associates*

"The Certified Outcomes Report Analysis (CORA) certification, part of the Certified Health Value Professionals program, equips healthcare (and non-healthcare) individuals with the right tools and knowledge to accurately assess the validity of healthcare statistics. Further, CORA grads learn the process on how to gather data and derive their own statistics, on the foundation of sound mathematical theory.

If you have never written a proof, or are asking yourself, 'what's a proof?' **there's no need to worry – the course is made for everyone, regardless of mathematical background.**

I had a lot of fun getting CORA certified, and definitely see the world of healthcare statistics more clearly. **100% recommended!**"

*Mark LaPointe, President, Freedom Care Benefits*

