



ValidationInstitute

2020 Validation Report

**Review for: Arche Healthcare
Valid through September 2021**



Company Profile

Category:	Disease Management
Website:	https://archehealthcare.com
Public or Private:	Private
Year Established:	2017
CEO:	Scott Kantro
Company contact:	866-601-5221



Description:

Arche Healthcare is the leading population health management (PHM) provider for diabetic foot health. Our state-of-the art, patient-centered diagnostic and engagement tools, combined with a standardized risk stratification process, allow for timely interventions that reduce diabetes-related lower extremity wounds and amputations by up to 50%.

Arche Healthcare's PHM strategy, together with its programs and tools, are trusted by leading clinicians and informed by the latest evidence-based research on diabetic foot health and validated by the Care Innovations™ Validation Institute. As the creator of the Comprehensive Diabetic Foot Exam (CDFE), we partner with forward-thinking health plans, national health retailers, retail pharmacy, healthcare providers, skilled nursing facilities, and other healthcare organizations across the country to address a costly and debilitating healthcare event.





Validation Report

Arche Healthcare is a medical device and healthcare service company addressing diabetic foot care, and the \$60 billion cost of diabetes-related wounds and amputations. In an increasingly outcomes driven healthcare environment, Arche's proprietary IT platforms offer healthcare providers, health plans and other healthcare stakeholders, seamless and compliant healthcare delivery tools to help prevent the 1st wound.

The model, informed by the latest evidenced-based research on diabetic foot health, demonstrates the results of a comprehensive Lower Extremity Amputation Prevention (LEAP) initiative and the clinical and economic impact that early risk identification and stratification can have on a diabetes population.

As is the case with "financial spreadsheet validation" according to the rules of the Validation Institute, users may change assumptions in order to model different impacts on prospective results.





Validation and Credibility Guarantee

Arche Healthcare has achieved a level 1 – Savings validation. Validation Institute is confident that **Arche Healthcare** performs as they state they are willing to provide up to a \$25,000 guarantee as part of their Credibility Guarantee Program*.

Level 1 - Savings

Can produce a reduction of health care spend including the cost of the provider. Product/solution has produced, and replicated a lower cost for healthcare overall or a specific component of healthcare

Level 2 - Outcomes

Product/solution has measurably “moved the needle” on an outcome (risk, hba1c, events, employee retention, etc.) of importance.

Level 3 - Metrics

Claim is made that – with sourced, overridable assumptions linked to peer-reviewed or government sources

Level 4 - Contractual Integrity

No outcomes or savings has been shown, but vendor is willing to put a part of their fees “at risk” as a guarantee





Validation Expiration: September 2021

CERTIFICATE OF VALIDATION

Applicant:

Arche Healthcare

24 East Ave, #273

New Canaan, CT 06840

Product:

Comprehensive Diabetic Foot Exam (CDFE)

Claim:

Proprietary IT platforms + CDFE offer healthcare providers, health plans and other healthcare stakeholders, seamless and compliant healthcare delivery tools to help prevent the 1st wound, which saves money

Validation Achieved:

Level 1 - Validated for Savings

Al Lewis

Senior Advisor

Validation Institute

Benny DiCecca

Chief Executive Officer

Validation Institute





About Validation Institute

Validation Institute is a professional community that advocates for organizations and approaches that deliver better health value - stronger health outcomes at lower cost. We connect, train, and certify health care purchasers, and we validate and connect providers delivering superior results. Founded in 2014, the mission of the organization has consistently been to help provide transparency to buyers of healthcare.

To strengthen our offering and provide additional credibility around our service, the **Validation Institute** recently announced a Credibility Guarantee* that offers customers of validated solution providers up to a \$25,000 guarantee. This guarantee confirms that a validated solution provider will, achieve what the validation language on a marketing claim says it will achieve.

