

Nick Napier is an Account Executive with Brown & Brown Insurance, the nation's 5th largest independent insurance brokerage.

He has a B.S. in Public Affairs from Indiana University and did his postgraduate work in Healthcare Administration at IUPUI in Indianapolis.

Nick specializes in working with Public Entities through the State of Indiana and has over 12 years of success within employee benefits, starting in Human Resources for an Orthopedic Hospital before finding his true passion within group benefits support and consulting.

His experience includes in/out-of-network negotiations, developing Centers of Excellence platforms with direct contracting, complex mergers and acquisitions, vendor marketing, strategic analysis of a group plans and employee education seminars.

Nick lives in Indianapolis and absolutely loves spending time with his wife and 2 y/o son going to the zoo, the museum and Sunday morning runs to get donuts.